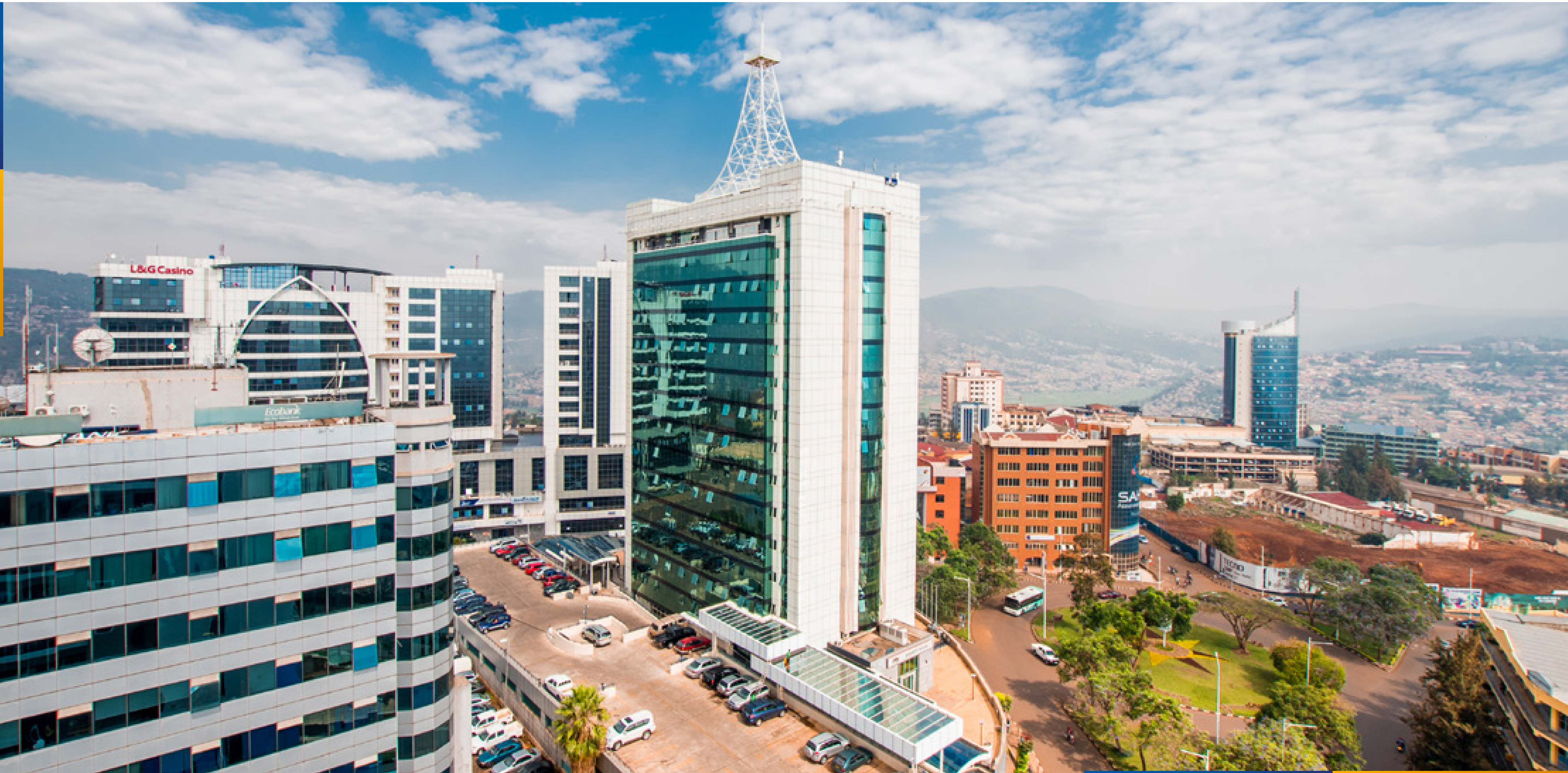
Capital
making more possible



PROFILE

Introduction

BK Capital, incorporated in Rwanda in 2012 as BK Securities Limited, is a subsidiary of BK Group PLC. It's the largest investment bank and fund manager in Rwanda that offers Stock Brokerage, Fund Management & Administration, and Corporate Finance Advisory.

BK Capital is licensed by the Capital Markets Authority (CMA) for Investment Banking, Securities Brokerage and Investment Management and the National Bank of Rwanda (BNR) for Investment Management and Administration of Pensions Schemes.

BK Capital is a member of The Rwanda Stock Exchange (RSE), The Kigali International Financial Centre (KIFC) and is a participant of the Central Securities Depository of the National Bank of Rwanda (BNR).

We are based in on KN 30 St, Kigali – Rwanda
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www.bkcapital.rw

We make more possible.

Mission and Vision

Mission

BK Capital's Mission is to serve as a trusted partner to its clients by responsibly providing financial services and advisory to grow its clients' finances.

Vision

Our Vision is to be the most trusted financial partner offering innovative financial solutions.

Our Core Values

Innovation:

We seek to create innovative solutions to our customers' needs

Integrity and Honesty:

Integrity and honesty are at the core of all our relationships, we build trust and confidence in all our stakeholders.

Professionalism & Teamwork

We provide the highest level of quality in all we do. We strive to attract, develop and retain the best people and foster a strong culture of teamwork and collaboration to the benefit of our customers and investors.

Value Addition

Above all, we ensure that we exceed every single customer's expectation.

Products or Services

Fund Management

1. Aguka Unit Trust Fund

Aguka is our flagship fund that targets everyone from normal individuals, to organizations, NGOs, religious and saving groups. It is structured to provide low risk returns with the flexibility of investing and withdrawing funds according to the client's need.

AGUKA UNIT TRUST FUND licensed and registered by Capital Market Authority (CMA) and established in **2020** as an income fund that pools investors' contributions together and invests them in a portfolio of diversified fixed income assets to deliver a rate of return higher than the prevailing cash deposit rate.

2. Tekana Personal Pension Scheme

Tekana personal pension scheme is a type of retirement savings plan designed for individuals to build up a fund for their retirement.

Contributions are made by the individual and, in some cases, may also receive contributions from their employer. The funds are invested with the aim of growing over time to provide income during retirement.

Tekana Benefits

- Tax Efficiency
- Portability
- Retirement Income
- Earn competitive returns

3. Managing private funds

We provide customized investment management and administration services to institutional funds and high net worth individuals.

4. Registrar Service

We are responsible for maintaining a record of shareholders for a publicly traded company. Our role involves keeping track of the ownership of shares, updating the shareholder register, processing share transfers, and handling various administrative tasks related to shareholders.

Key Statistics - Q1 2024

Average Aguka yield for the last 4 years: **10.26%**

3,171 Total number of BK Capital unique clients

Total BK Capital AUM - FRW **42.61 BN**

Aguka Current Yield as at March 2024 **11%**

Yield is net of fees and taxes.

Corporate Finance & Advisory

CAPITAL RAISING (END-TO-END)

- IPO and Equity Private Placement Advisory
- Private and Public Debt Advisory

M&A ADVISORY (END-TO-END)

- Sell side advisory
- Buy side advisory
- Vendor due diligence or assistance

SPECIAL SITUATIONS

- Asset sale and leaseback
- Divestures/Spin Offs
- Restructuring

DEAL SUPPORT

- Investor readiness assessment
- Company valuation
- Fairness opinions
- Financial modelling
- Financial due diligence
- Balance sheet optimization

Securities and Brokerage

1. Equities and Bond Trading

With an emphasis on the local market, we help execute clients' trading orders, placing and underwriting of bond issuances, as well as providing advice on trading positions.

2. Market Research

We provide daily, weekly and quarterly reports about the state of our local market for our investors

3. Global Market Access

We provide our clients with access to global markets through our vast partnerships of brokers, custodians and third party funds.

We are also the only professional advisors in Rwanda with **Interactive Brokers**.

BK Capital turnover on Rwanda Stock Exchange secondary market trading

Target Market

- Mid income earners looking to make smart money choices.
- Small and medium enterprises (SMEs) looking for capital for growth and expansion.
- High net worth individuals seeking investment opportunities.
- Institutional investors and funds interested in local investment opportunities.

WHY US

BK Capital is a leading advisor for investments and alternate financing solutions, our mission is clear – to serve as a dedicated partner, responsibly providing financial services and advisory to foster the growth of our clients' finances.

With a vision to be the most trusted financial partner offering innovative solutions, we aim to be the partner of choice for local, regional, and global entities, as well as individuals. As part of the BK Group, we are a leader in our various business lines, and we differentiate ourselves:

- Our **impressive track record** in client delivery
- Our **highly experienced people and teams** are made up of qualified and dedicated professionals
- Our **vast network** gives our clients access to unique opportunities and leading regional and international funds and investment banks
- Our **commitment to client service**; boutique approach to service your needs
- Our **investment in systems and processes** to meet your needs and effectively manage risk
- Our **innovative product offering**

Choose BK Capital for a journey of financial prosperity, where trust, transparency, and success are the cornerstones of our partnership.

Some of our Clients

Team

Managing Director - SIONGO KISOSO

Siongo is a seasoned global finance and investments professional, specializing in corporate finance and consulting. His extensive expertise lies in investment appraisal and analysis, strategy development, financial analysis, planning, and relationship management. With a background in corporate finance, Siongo has successfully completed numerous engagements encompassing capital raising, M&A advisory, valuation advisory, restructuring, commercial and financial due diligence, and business modeling. He holds an Executive MBA from Strathmore Business School (2019), a Pan African Executive MBA Module from IESE Business School (2016), and a Bachelor of Commerce from Strathmore University (2010). Currently a CFA Level 3 Candidate, he is affiliated with the CFA Institute.

Head of Investment Banking - ULRICH KAYINAMURA

Ulrich Kayinamura is an investment professional with nearly 15 years of experience. His expertise covers Investment banking, financial advisory, commercial banking, and development finance. Before BK Capital, Ulrich served as an Associate Director at Southbridge Group, a panafrican Investment Bank, specializing in Mergers and Acquisitions, fundraising, and strategic advisory mandates. Prior to that, he held the position of Head of Credit Evaluation at BPR Plc, a subsidiary of the Atlas Mara Group, overseeing Credit Risk analysis for the entire bank's portfolio. Ulrich also worked as a Senior Investment Analyst at the Business Development Fund (BDF Ltd), the first Guarantee Fund dedicated to SME financing in Rwanda. He holds a Master of Science in Business Administration from the University of Groningen in the Netherlands. He is a CFA Charterholder and a certified Financial Risk Manager (FRM) from the Global Association of Risk Professionals.

Head of Fund Management - IVY HESSE

Ivy Hesse is a seasoned investment professional with over 18 years of experience in key roles in Capital Markets in Ghana and Rwanda. Throughout her career, Ivy has been a staunch advocate for the development of resident capital market institutions and the creation of sustainable wealth across Sub-Saharan Africa. She has worked with prominent investment industry institutions such as Databank Groups and SEM associates in Ghana. In her recent eleven years as a Capital Market consultant, Ivy served as the Technical Consultant engaged with MINECOFIN for the operationalization of the Rwanda Stock Exchange Investment Clinic Secretariat. Currently, she is a member of the CFA Institute Africa Advocacy Council. Ivy is a CFA Charter Holder (Chartered Financial Analyst) a CIPM Certificate Holder (Certificate in Investment Performance Measurement) and also holds a bachelor's degree in Economics (Major) and Geography (Minor).

Senior Investment Services Manager - DARIUS MUKIZA

Darius Mukiza is the Senior Investment Services Manager in the Fund Management Department at BK Capital. His role involves maintaining client relationships. Regular contact with investor clients regarding market conditions, updated investment research, and economic trends are imperative to sustaining a viable book of business. Additionally, as part of the fiduciary duty, he meets with clients on at least an annual basis to ensure investment objectives have not shifted and current portfolio allocations are still in line with clients' initial requests.

Before joining BK Capital, Darius served as the Senior Custody Services Officer at Bank of Kigali, where he had been since 2015. Prior to that, he worked as a Custody Services Officer at KCB Bank Rwanda for four years.

Darius holds a Bachelor's degree in Business Administration with a major in Accounting from Uganda Christian University. Additionally, he is a Level 4 Candidate with the Chartered Institute of Securities and Investments (CISI).

Corporate Finance and Advisory Manager - AURORE IMENA

Aurore is an investment professional with 4 years of experience in Corporate Finance and Consulting. She previously served as a member of the M&A and transaction advisory team at Sasema Group, where she oversaw the capital raising process.

Aurore's project-specific experience includes providing advisory services on several successful M&A projects and capital raising transactions in Nairobi, Kenya.

Her educational background includes an MSc in Finance and Investment Management from the University of Salford (2020) and a Bachelor of Commerce from the Catholic University of Eastern Africa (2017). Aurore is also a CISI Level 2 Candidate affiliated with the CISI Institute.

Wealth Manager - BENEDICTE HIMBAZA

Benedicte Himbaza is the wealth manager at BK Capital, managing all investments and providing financial and investment advice to the clients. She is responsible for growing client investments in different portfolios, placement of clients on the international markets and building international brokers network for international execution of orders.

Prior to joining BK Capital, Benedicte worked at BARAKA Capital Ltd, one of the leading stock brokerages in Rwanda, where she was in charge of sales and trading, client advisory and market research.

Benedicte holds an MBA in Finance and Accounting from Mount Kenya University, a bachelor's degree in Information Technology from Cavendish University and a Level 2 CISI certification with the Chartered Institute of Securities and Investments.

Operations Funds Manager - MUKAKALISA MARIE PATIENTE

Mukakalisa Marie Patiente has been involved in Banking Operations since 2012, specializing in the Wealth Management of funds in sales and building relationships with customers at BK Capital. In her role as the Operational Fund Manager, she ensures high-quality overall operational services, including the proper management of client document preparation and timely delivery. Mukakalisa is responsible for the reconciliation of Aguka funds and Equity transaction accounts, as well as following up with invoices from respective parties.

Prior to joining BK Capital, Mukakalisa worked as the Custody Operational Manager at BPR Bank Rwanda Plc and held the position of Advance KCB Banking Officer. Her educational background includes a BSc (Hons) Bachelor of Business Administration with a focus on accounting.

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